

# INTERNATIONAL EGG AND POULTRY REVIEW

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U. S. Department of Agriculture Agricultural Marketing Service Poultry Programs Market News Branch

#### **U.S. Poultry Outlook**

Broiler exports for the third quarter of 2002 are estimated at 1.16 billion pounds, down 13 percent from 2001. While the decline stems from a number of factors, the chief reasons have been continued disease outbreaks in various areas in the United States and the slowdown of exports to Russia due to a trade dispute involving disease, sanitary regulations, and reporting requirements.

#### U.S. Broiler Exports 1,000 lbs

|           |           |           | Jai       | Jan-Aug   |  |  |
|-----------|-----------|-----------|-----------|-----------|--|--|
|           | 2000      | 2001      | 2001      | 2002      |  |  |
| Japan     | 229,585   | 234,974   | 168,509   | 75,216    |  |  |
| Mexico    | 350,915   | 380,727   | 240,490   | 228,979   |  |  |
| Hong Kong | 918,018   | 744,961   | 512,362   | 456,896   |  |  |
| Singapore | 54,301    | 49,165    | 32,685    | 22,396    |  |  |
| Canada    | 168,838   | 177,057   | 114,284   | 122,331   |  |  |
| Russia    | 1,262,164 | 2,303,921 | 1,503,937 | 1,122,510 |  |  |
| Latvia    | 308,271   | 97,703    | 61,712    | 38,170    |  |  |
| Other     | 1,626,262 | 1,566,777 | 1,102,873 | 1,208,171 |  |  |
| Total     | 4,918,354 | 5,555,285 | 3,736,853 | 3,274,668 |  |  |

#### U.S. Turkey Exports in 1,000 lbs

|             |         |         | Jan-Aug |         |  |
|-------------|---------|---------|---------|---------|--|
|             | 2000    | 2001    | 2001    | 2002    |  |
| Mexico      | 234,060 | 219,941 | 140,755 | 127,613 |  |
| Canada      | 9,838   | 11,311  | 6,162   | 7,615   |  |
| South Korea | 9,449   | 16,852  | 11,314  | 9,701   |  |
| Russia      | 52,502  | 80,719  | 61,223  | 26,479  |  |
| Hong Kong   | 42,949  | 36,034  | 23,854  | 48,019  |  |
| Other       | 96,469  | 122,142 | 79,561  | 79,612  |  |
| Total       | 445,267 | 486,999 | 322,868 | 299,040 |  |
|             |         |         |         |         |  |

#### U.S. Shell Egg Exports in 1,000 dozens

|        |        |        | Jan-Aug |        |  |  |
|--------|--------|--------|---------|--------|--|--|
|        | 2000   | 2001   | 2001    | 2002   |  |  |
| Canada | 30,127 | 32,279 | 20,406  | 17,161 |  |  |
| Japan  | 4,292  | 3,026  | 1,167   | 893    |  |  |
| Other  | 59,626 | 55,750 | 35,267  | 37,975 |  |  |
| Total  | 94,046 | 91,055 | 56,840  | 56,029 |  |  |

Source: USDA/ERS

#### Japan Imports More Poultry Meat from China

China supplied agricultural products at low prices in response to the demand from Japan's food manufacturing industry and food service industry. China was more competitive due to the yen's appreciation and China's cheap labor.

The import amount of prepared foods such as poultry meat has increased to 16.6 times in the past 10 years, of which imports from China account for about 60 percent.

Source: Japan's Ministry of Agriculture, Forestry, and Fisheries

## More Russian Eggs

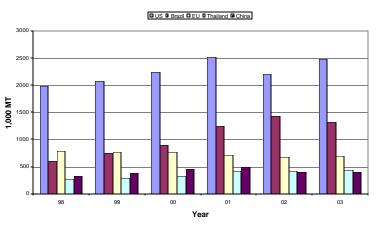
This year will witness a 7% increase in Russia's egg production following a near 3% rise last year when output reached 35 billion eggs, according to the Russian Poultry Breeders Federation, reported in Agra Europe. Annual consumption is now put at 240/person though, according to the Federation egg quality is often poor and it is currently working on proposals for new state standards for hen eggs.

#### **Expansion to Slow in China**

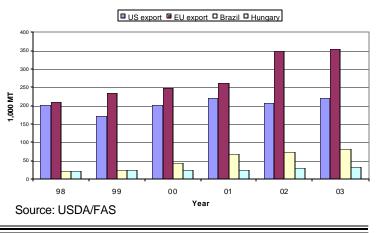
Poultry egg production in China in 2001 reached 23.37 million tons. Relatively poor margins have discouraged an expansion in hen egg output which accounts for around 20mt of the total for all eggs. In the egg sector, large units represent around 44% of total output in 2001 showing an increase of 4%. Goose and duck eggs are becoming more popular. Duck egg output reached 3mt in 2002.

Source: International Egg Commission

### **Broiler Exports, Selected Countries**



#### **Turkey Exports, Selected Countries**



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| NOVEN  | /IBER 12, 200       | 2                | INTER           | RNATIONAL E        | EGG & POULTF   | RY REVIEW        |                      | VOL. 05 N            | O. 46             |
|--|---------------------|------------------|-----------------|--------------------|--|------------------|----------------------|----------------------|-------------------|
| Inspected Egg Products-U.S. & Canada Export/Import Trade |                     |                  |                 | LIVE POULT         | RY SLTRD UN  | NDER INSPEC      | TION W/E             | 2-Nov-02             |                   |
| U.S. Exports to Canada, in Pounds (000) (Preliminary)    |                     |                  |                 | (PRELIMINA         |  | FOWL SLAUG       |                      |                      |                   |
| Week Ending I  |                     |                  |                 | ar-To-Date         |  | , - <del>-</del> | LIGHT                | HEAVY                | TOTAL             |
| _  | 2002                | 2001/1           | 2002            | 2001               |  |                  | HENS                 | HENS                 | HENS              |
| Liquid   | 407                 | 395              | 22,058          | 11,105             |  |                  |                      | HOUSANDS-            |                   |
| Frozen   | 0                   | 0                | 21              | 78                 | HEAD   |                  | 1,697                | 1,538                | 3,235             |
| Dried  | 0                   | 0                | 744             | 240                | LAST WEEK  |                  | 1,842                | 1,530                | 3,372             |
| Total  | 407                 | 395              | 22,823          | 11,423             | SAME WEEK  |                  | 1,904                | 1,350                | 3,254             |
| U.S. Imports F   |                     |                  |                 |                    | TO-DATE/20   |                  | 77,358               | 62,291               | 139,649           |
| Week Ending I  | November 02<br>2002 | , 2002<br>2001/1 | үе<br>2002      | ar-To-Date<br>2001 | TO-DATE/20   |                  | 78,672<br>SLAUGHTERE | 60,828               | 139,500           |
| Liquid   | 128                 | 2001/1           | 5,327           | 4,687              |  | J.J. FUWL        | LIGHT                | D IN CANADA<br>HEAVY | TOTAL             |
| Frozen   | 120                 | 48               | 2,988           | 1,391              |  |                  | HENS                 | HENS                 | HENS              |
| Dried  | 80                  | 6                | 4,525           | 492                |  |                  | _                    | HOUSANDS—            |                   |
| Total  | 218                 | 147              | 12,840          | 6,570              | HEAD   |                  | 313                  | 3                    | 316               |
| Inspected She  |                     |                  | -,-,-           | -,5.5              | LAST WEEK  |                  | 212                  | 7                    | 219               |
| U.S Exports To   |                     | 30-Dozen Ca      | ases (Prelimi   | nary)              | SAME WEEK  |                  | 305                  | 0                    | 305               |
| Week Ending I  |                     |                  |                 | ear-To-Date        | TO-DATE/20   |                  | 13,418               | 275                  | 13,693            |
| _  | 2002                | 2001 /1          | 2002            | 2001               | TO-DATE/20   |                  | 18,487               | 279                  | 18,766            |
| Jumbo  | 0                   | 0                | 1,596           | 87                 |  |                  | CANADA, PL           |                      |                   |
| Extra Large  | 2,657               | 1,080            | 38,212          | 59,492             | TOTAL U.   | S. FOWL SLA      | UGHTERED IN          |                      |                   |
| Large  | 1,900               | 2,780            | 112,667         | 117,998            |  |                  | LIGHT                | HEAVY                | TOTAL             |
| Medium   | 1,530               | 1,230            | 43,391          | 39,508             |  |                  | HENS_                | HENS                 | HENS              |
| Ungraded   | 5,940               | 14,190           | 305,795         | 356,450            |  | -                |                      | HOUSANDS-            |                   |
| Misc   | 0                   | 1,470            | 14,797          | 69,614             | HEAD   |                  | 2,010                | 1,541                | 3,551             |
| Total  | 12,027              | 20,750           | 516,458         | 643,149            | LAST WEEK  |                  | 2,054                | 1,537                | 3,591             |
| /1 Comparable  | e vveek, to-da      | te figures ma    | ay not total di | ie to              | SAME WEEK  |                  | 2,209                | 1,350                | 3,559             |
| rounding.<br>Source: USDA                                | /AMS Doulter        | Drograms A       | Aarket Nowe !   | Branch in          | TO-DATE/20<br>TO-DATE/20   | -                | 90,776<br>97,159     | 62,566<br>61,107     | 153,342           |
| cooperation wi   |                     |                  |                 |                    |  |                  | 97,159<br>TRY PROGRA |                      | 158,266<br>EWS BD |
| Division.  | rigilouliule        | , Janada, i C    | Janay Dovolo    |                    | SOUNCE. U  | DDM/NIVIO I'L    | INTINOGRA            | uvio, ivilaia in     | LVVO DIN.         |
| CENTRAL REG<br>F.O.B. SHIPPE                             |                     |                  |                 |                    |  |                  | ANICALLY SEP         |                      |                   |
| FOR MECHAN   |                     |                  |                 |                    | F.O.B. SHIPPER DOCK OR EQUIVALENT, PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN THE EASTERN |                  |                      |                      |                   |
| REGION IN TR   |                     |                  |                 |                    | REGION IN TRUCKLOT AND LESS THAN TRUCKLOT VOL-   |                  |                      |                      |                   |
| UMES, CENTS  |                     |                  |                 |                    |  |                  | ND, DELIVER          |                      |                   |
| OLUG: 77   |                     | DD:0=-           |                 | NOV-2002           | 0  |                  | <b>D-1</b>           |                      | 8-NOV-2002        |
| CHICKEN  |                     |                  | VOLU            | IVIE ——            | <u>CHICKEN</u>   |                  | — PRICES —           |                      | IIVIE ——          |
| FAT  | (Ce                 | nts per Pour     | ıu)             |                    | FAT  | (C               | Cents per Pou        | nu)                  |                   |
| <b>CONTENT</b><br>15% OR LESS                            | FROZEN              | FRESH            | TOTAL           | EXPORT             | CONTENT<br>15% OR LES  | <b>FROZEN</b>    | FRESH                | TOTAL                | EXPORT            |
| RANGE  | -                   | -                | -               | -                  | RANGE  | -                | -                    | -                    | -                 |
| WTD AVERAGE  | Ξ                   |                  |                 |                    | WTD AVERAC   | GE .             |                      |                      |                   |
| CHICKEN, WIT   |                     |                  |                 |                    | CHICKEN, WI  |                  |                      |                      |                   |
|  |                     |                  | —— VOLU         | ME                 |  |                  | — PRICES —           |                      | JME ——            |
| FAT  | (Ce                 | nts per Pour     | nd)             |                    | FAT  | (C               | Cents per Pou        | nd)                  |                   |
| FAT  | EDOZEN:             | EDEC:            | TOT 4 :         | EVECT              | FAT  | EDO7FN           | EDECLI               | TOTAL                | EVDODT            |
| CONTENT<br>15% OR LESS                                   | FROZEN              | FRESH            | TOTAL           | EXPORT             | CONTENT<br>15% OR LES  | FROZEN<br>SS     | FRESH                | TOTAL                | EXPORT            |
| RANGE  | -                   | 14.00            | 102,000         | -                  | RANGE  | 13.00-16.00      | 13.50-14.00          | 800,000              | 520,000           |
| WTD AVERAGE<br>15-20%                                    | Ξ                   | 14.00            |                 |                    | WTD AVERAC   | GE 15.34         | 13.70                |                      |                   |
|  | 1.00-13.00          | Q 00-16 00       | 1 807 200       | 1,072,800          | RANGE  | 13 00            | 10.00-12.50          | 1,440,000            | 520,000           |
| WTD AVERAGE  |                     | 11.64            | 1,001,200       | 1,012,000          | WTD AVERAG   |                  |                      | 1,770,000            | 520,000           |
| 20% OR MORE  |                     | 11.04            |                 |                    | 20% OR MOR   |                  | 11.43                |                      |                   |
| RANGE  | _                   | 10.00            | 20,400          | _                  | RANGE  |                  | _                    | _                    | -                 |
| WTD AVERAGE  | <b>=</b>            | 10.00            | 20,100          |                    | WTD AVERAG   | GE               |                      |                      |                   |
| * INCLUDES TH  |                     |                  | IL, IN, KS, KY. | LA, MI, MN.        |  |                  | of CT, DE, FL        | , GA, MA, MD         | , ME, NC,         |
| MO MS ND N   |                     |                  |                 | . , ,              | NH NI NY P   |                  |                      |                      | . ,               |

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NATIONAL YOUNG TURKEY PARTS AND BULK MEAT, FROZEN (UNLESS SPECIFIED), CENTS PER LB., DELIVERED FIRST RECEIVERS, PART AND FULL TRUCKLOTS AS OF 8 NOVEMBER 2002.

The undertone on tom breast meat was barely steady at best, steady to barely steady on destrapped tenderloins and wing meat, balance of white meat mostly steady. Some spot seller confidence was noted on scapula. Fresh tom breast meat was slow as some buyers seasonally reduce orders. Destrapped tenderloin demand light. Increased interest was noted on frozen tom breast meat at lower trending price levels and frozen destrapped tenderloins from current production were also offered at lower prices. Inquiry light to instances fair on the balance of white meat items. Offerings of tom breast meat were adequate to instances burdensome, destrapped tenderloins adequate to ample, wing meat adequate to fully adequate, balance of white meat mixed. Some processors were starting to accumulate frozen tom breast for 2003 internal usage. Domestic trading light and centered on frozen white meat items. Export trading centered on a fair volume of tom drums and light volume of frozen thigh meat. For domestic: hearts 26, dark trim 32, fresh wing meat 56, tom defatted gizzards 59 cents delivered. Fresh tom drums traded at 18 cents delivered export.

| FRIDAY, NOVEMBER 08, 2002 EXPORT TRADING  DRUMSTICKS, TOMS               | PRICE<br>RANGE<br>20.00 | L.S.T.<br>CODE 1/ | WTD AVG<br>PRICE<br>20.00 | VOLUME<br>(000)<br>432 | WEEKLY<br>WTD AVG<br>PRICE<br>19.96 | WEEKLY<br>VOLUME<br>(000)<br>1,052 |
|--|-------------------------|-------------------|---------------------------|------------------------|-------------------------------------|------------------------------------|
| WINGS FULL-CUT - TOMS WINGS, V-TYPE, TOM TAILS MECHANICALLY SEPARATED 2/ | 15.00                   | T<br>R            | 25.50<br>17.00<br>15.00   | 104<br>40<br>156       | 25.50<br>17.00<br>16.74             | 104<br>80<br>276                   |
| THIGH MEAT - FROZEN  | 49.00-54.00             |                   | 51.28                     | 316                    | 48.09                               | 1,677                              |
| THURSDAY NOVEMBER 07, 2002   | PDIOE                   |                   | MED AVO                   | VOLUME                 |                                     |                                    |
| EXPORT TRADING   | PRICE<br>RANGE          | L.S.T.<br>CODE 1/ | WTD AVG<br>PRICE          | VOLUME<br>(000)        |                                     |                                    |
| DRUMSTICKS, TOMS<br>WINGS FULL-CUT - TOMS                                | 19.00-21.00             |                   | 19.53                     | 380                    |                                     |                                    |
| WINGS, V-TYPE, TOM   |                         | Т                 | 25.50                     | 104                    |                                     |                                    |
| TAILS  | 17.00                   |                   | 17.00                     | 40                     |                                     |                                    |
| MECHANICALLY SEPARATED 2/  | 19.00                   |                   | 19.00                     | 40                     |                                     |                                    |
| THIGH MEAT - FROZEN  | 46.00-53.00             |                   | 46.25                     | 1,121                  |                                     |                                    |
| WEDNESDAY, NOVEMBER 06, 2003   | 2                       |                   |                           |                        |                                     |                                    |
| EXPORT TRADING   | PRICE                   | L.S.T.            | WTD AVG                   | VOLUME                 |                                     |                                    |
|  | RANGE                   | CODE 1/           | PRICE                     | (000)                  |                                     |                                    |
| DRUMSTICKS, TOMS<br>WINGS FULL-CUT - TOMS                                | 21.00                   |                   | 21.00                     | 80                     |                                     |                                    |
| WINGS, V-TYPE, TOM   |                         | Т                 | 25.50                     | 104                    |                                     |                                    |
| TAILS  | 17.00                   |                   | 17.00                     | 40                     |                                     |                                    |
| MECHANICALLY SEPARATED 2/  | 19.00                   |                   | 19.00                     | 80                     |                                     |                                    |
| THIGH MEAT - FROZEN  | 52.00-53.00             |                   | 52.50                     | 240                    |                                     |                                    |
| TUESDAY, NOVEMBER 05, 2002   |                         |                   |                           |                        |                                     |                                    |
| EXPORT TRADING   | PRICE                   | L.S.T.            | WTD AVG                   | VOLUME                 |                                     |                                    |
|  | RANGE                   | CODE 1/           | PRICE                     | (000)                  |                                     |                                    |
| DRUMSTICKS, TOMS<br>WINGS FULL-CUT - TOMS                                | 20.00-21.00             |                   | 20.38                     | 160                    |                                     |                                    |
| WINGS, V-TYPE, TOM<br>TAILS  | 25.50                   |                   | 25.50                     | 104                    |                                     |                                    |
| MECHANICALLY SEPARATED 2/  |                         | R                 | 18.27                     | 572                    |                                     |                                    |
| THIGH MEAT - FROZEN  |                         | F                 | 53.00                     | 60                     |                                     |                                    |
| MONDAY, NOVEMBER 04, 2002  |                         |                   |                           |                        |                                     |                                    |
| EXPORT TRADING   | PRICE<br>RANGE          | L.S.T.<br>CODE 1/ | WTD AVG<br>PRICE          | VOLUME<br>(000)        |                                     |                                    |
| DRUMSTICKS, TOMS WINGS FULL-CUT - TOMS                                   |                         | F                 | 22.00<br>25.00            | 80                     |                                     |                                    |
| WINGS, V-TYPE, TOM<br>TAILS  |                         | Т                 | 25.00                     | 312                    |                                     |                                    |
| MECHANICALLY SEPARATED 2/  |                         | R                 | 18.27                     | 572                    |                                     |                                    |
| THIGH MEAT - FROZEN  |                         | F                 | 53.00                     | 60                     |                                     |                                    |

1/ CODES FOR LAST SIGNIFICANT TRADE (L.S.T.): M=MONDAY T=TUESDAY W=WEDNESDAY R=THURSDAY F=FRIDAY 2/ Product contains 15-20% fat with skin added.